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TAGS: OEXC, OTRA, ZA

SUBJ: PROPOSED TRAVEL OF CONTRACTORS FOR STUDY OF ROLE OF MULTINATIONAL CORPORATION IN FOREIGN POLICY FORMULATION

1. DEPARTMENT UNDER EXTERNAL RESEARCH PROGRAM HAS CON-TRACTED WITH PROFESSOR JACK N. BEHRMAN, UNIVERSITY OF NORTH CAROLINA, FOR SUBJECT STUDY WHICH WILL ASSESS THE IMPORTANCE OF INTERNATIONAL DIVISIONS OF LARGE CORPORATIONS AND OF MULTINATIONAL FIRMS IN INTERNATIONAL RELATIONS, EXAMINE PROBLEMS ARISING FROM EXPANDING CONTACTS BETWEEN US FOREIGN DIRECT INVESTORS AND FOREIGN GOVERNMENTS; AND DEVELOP OPTIONS FOR INTEGRATING THESE NEW ELEMENTS INTO THE FOREIGN POLICY DECISION-MAKING PROCESS. BEHRMAN AND HIS TWO COLLEAGUES, JEAN BODDEWYN AND ASHOOK KAPOOR OF BARUCH COLLEGE AND NEW YORK UNIVERSITY BEGAN COLLECTING INFORMATION BEGINNING IN JULY-AUGUST, ALONG LINES INDICATED IN WORK STATEMENT (BEING POUCHED) THROUGH INTERVIEWS WITH OFFICIALS OF GOVERNMENT AND BUSINESS IN US AND SELECTED OTHER COUNTRIES INCLUDING: NETHERLANDS, UNITED KINGDOM. LIMITED OFFICIAL USE

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PAGE 02 STATE 213413

FRANCE, WEST GERMANY, SPAIN AND SWITZERLAND IN EUROPE;

MEXICO, COLOMBIA, PERU, VENEZUELA AND BRAZIL, IN LATIN AMERICA; ZAMBIA, SOUTH AFRICA, KENYA, IVORY COAST, ALGERIA AND TUNISIA IN AFRICA; IRAN AND INDIA IN NEAR EAST AND SOUTH ASIA; THAILAND, INDONESIA, PHILIPPINES AND JAPAN IN EAST ASIA AND PACIFIC.

- 2. DEPARTMENT HAS CONSIDERABLE INTEREST IN THIS PROJECT WHICH WAS CAREFULLY DEVELOPED WITH THE COLLABORATION OF THE VARIOUS INTERESTED BUREAUS. MOREOVER, THE PROJECT HAS BEEN COORDINATED WITH OTHER INTERESTED GOVERNMENT AGENCIES.
- 3. KAPOOR'S TENTATIVE TRAVEL PLANS, WHICH NOW INCLUDE HONG KONG, BEING SENT YOU IN SEPTEL.
- 4. YOU ARE REQUESTED TO COMMENT BEFORE DECEMBER 4 ON WHETHER OR NOT THIS PROPOSED ACTIVITY, OR ANY PARTICULAR ASPECTS OF IT, WOULD ADVERSELY AFFECT U.S. FOREIGN RELATIONS AND ON WHAT MODIFICATIONS OR PRECAUTIONS, IF ANY, WOULD BE NECESSARY TO PRECLUDE SUCH ADVERSE EFFECTS. RESEARCHERS WOULD ALSO APPRECIATE GUIDANCE ON APPROPRIATE GOVERNMENT OFFICIALS AND BUSINESSMEN TO BE APPROACHED DURING VISIT. PLEASE ALSO ADVISE ON WHOM THEY SHOULD CONTACT IN AMCONSUL HONG KONG. KISSINGER

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FORMULATION TAGS: OEXC, OTRA, ZA To: HONG KONG

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